



**AVALON IN THE NEWS: GRANT GOLDSMITH, KEVIN RICCIOTTI
CONTRIBUTE TO LEADING INDUSTRY PUBLICATIONS**

CHICAGO (Monday, Dec. 17, 2012) – Avalon specializes in the logistics industry – it’s all we do and it shows. We stay ahead of the curve on industry changes and the risks you face as a result. We’re proud to have our knowledgeable employees contribute their insights to leading industry publications on the issues that affect you.

[Understanding the New Transportation Bill: What You Need to Know](#) was authored by Grant Goldsmith, Avalon’s Vice President - Business Development, Southern Division. His article in the Defense Transportation Journal highlights the new 600-page law and the changes that transportation brokers, motor carriers and freight forwarders can expect.

[The “In-and-Out” of Marine Cargo Insurance](#) consisted of an interview between Kevin Ricciotti, an Account Executive in Avalon’s Los Angeles office, and the Specialty Crop Trade Council. Their conversation was published in their October newsletter. He spoke about the benefits and common concerns that companies may have in securing Cargo Insurance.

Avalon understands the value of staying informed in today’s changing business environment. We also regularly publish critical information to the logistics industry through our Quest newsletter and periodic Special Quests. You may access these articles on the [news page](#) of our website.

We remain committed to providing the highest level of service to our clients and keeping you apprised of the changes affecting your business. We are the leading provider of insurance and surety products for logistics providers. Avalon is a premier provider of insurance and surety solutions to the transportation and logistics industries. Local service is provided through eleven offices in major North American port cities. Products include: Surety Bonds, Cargo Insurance, Professional Liability, Property & Casualty, Executive Risk and specialty auto programs including Truck, Courier and Paratransit.

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